

# **Request for Proposal: Wireless Access Points**

January 23, 2015

Lewiston Consolidated Schools  
306 W Tiger Ave  
Lewiston, NE 68380

Erate Identifier: Category Two RFP Wireless

# Table of Contents

Overview.....	3
1.1 Project Specifications.....	4
2.1 Pricing and Payment Structure.....	4
3.1 Evaluation Process.....	4
4.1 Discrepancies and Omissions.....	5
5.1 Contingencies.....	5
6.1 Section on penalties to meet timelines.....	5
7.1 Questions and Clarifications.....	5
Appendix A: Pricing Structure.....	6
Appendix B: Bid Evaluation Rubric.....	7

## Overview

Lewiston Consolidated Schools is seeking proposals for thirty-two (32) wireless access points. See Appendix A for further information on breakdown by location.

**All proposals which are highly equivalent to HP MSM560 AC access points will be considered. Proposed equipment must be compatible with existing HP MSM760 controller.**

**Optional Purchase: Lewiston Consolidated Schools is seeking proposals for a HP 850 Unified Wired-WLAN Appliance (Part Number JG722A) or highly equivalent to. Proposed equipment must be compatible with existing HP access points.**

Top two Resellers may be asked to present their proposal to the district technology staff in person.

All proposals must include a life-time warranty after online diagnosis and RMA issuance.

Vendors will have 24 hours after vendor selection is announced to raise any questions. Questions will be addressed via the web site posting answers to all questions. The District will have the final authority to the resolution of all questions.

Cabling, installation and implementation is not part of this RFP. Wireless Access points will be drop shipped to the dock at the location at Lewiston Consolidated Schools, 306 W Tiger Ave, Lewiston, NE 68380.

All bidding vendors must be e-rate eligible and file an FCC Form 499A to provide the services requested and provide their SPIN number as part of this RFP.

Proposals are due in either hardcopy or in electronic form (PDF format) on or before **Wednesday, February 25<sup>th</sup>, 2015** at Lewiston Consolidated Schools, Attn: Jeff Bacon, 306 W Tiger Ave, Lewiston, NE 68380 or emailed to [jbacon@lewistonschool.net](mailto:jbacon@lewistonschool.net). E-mailed proposal documents will be time-stamped from the receiving computer.

Proposal opening to be on **Thursday, February 26<sup>th</sup> at 1:30 pm** at Lewiston Consolidated Schools, 306 W Tiger Ave, Lewiston, NE 68380.

Questions should be addressed, no later than Monday, February 9<sup>th</sup>, 2015, to:  
Jeff Bacon

Ph: 402.865.4675 | Email: [jbacon@lewistonschool.net](mailto:jbacon@lewistonschool.net)

Questions and Answers will be posted on district website (<http://www.lewistonconsolidated.org/>) by Friday, February 12<sup>th</sup>, 2015.

## 1.1 Product Specifications.

**All proposals which are highly equivalent to HP MSM560 AC access points will be considered. Proposed equipment must be compatible with existing HP MSM760 controller.**

### Minimum System Requirements:

- Dual Radio access point
- Automatic radio channel
- Rate limiting
- IEEE 802.3 PoE af
- Three spatial stream MIMO technology
- Band steering
- Embedded antennas
- Integrated IDS support
- TKIP/WEP encryption
- Local wireless bridge client traffic filtering
- Limited lifetime warranty

**Optional Purchase: Lewiston Consolidated Schools is seeking proposals for a HP 850 Unified Wired-WLAN Appliance (Part Number JG722A) or highly equivalent to. Proposed equipment must be compatible with existing HP access points.**

## 2.1 Pricing and Payment Structure

Vendors are required to breakdown the purchases by building as outlined in the table in Appendix A. Vendors are required to complete Appendix A as part of their proposal.

Contracts will be awarded only after receiving a funding commitment and decision letter from SLD or agreed upon by the district. This RFP will automatically become part of any contract awarded to a vendor. Once a contract is awarded, the total dollar amount is the responsibility of the district. The contract will define the 50% of installation complete amount.

30 days after contract signature	30 days after 50% installation complete	30 days after final testing completed
20% of contract	40% of contract	100% of contract

## 3.1 Evaluation Process

Please refer to Appendix B for further details regarding the evaluation process.

#### **4.1 Discrepancies and Omissions**

Vendors finding discrepancies or omissions in the RFP or having any doubts as to the meaning or intent of any part thereof shall submit such questions or concerns to Jeff Bacon, Lewiston Consolidated Schools, [jbacon@lewistonschool.net](mailto:jbacon@lewistonschool.net). Addenda issued in correspondence to this RFP shall be considered a part of this RFP and shall become part of any final Contract that may be derived from this RFP. This RFP and its addenda will be part of any possible future contract with successful vendor(s).

#### **5.1 Contingencies**

This RFP should not be considered as a Contract to purchase goods or services, but is a Request for Proposal in accordance with the Terms and Conditions herein and will not necessarily give rise to a contract. However, RFP responses should be as detailed and complete as possible to facilitate the formation of a contract based on the RFP response(s) that are pursued should Lewiston Consolidated Schools decide to do so. Proposals stating that pricing is valid dependent upon availability and/or subject to prior sale will be considered as non-responsive. Completion of this RFP form and its associated Appendices are a requirement. Failure to do so will disqualify your RFP response submittal. Vendors must submit sealed RFP responses by the due date and time as specified herein. Electronic submissions will be accepted if create in PDF format and e-mail [jbacon@lewistonschool.net](mailto:jbacon@lewistonschool.net) by the due date and time as specified herein. Date and time stamp of receiving computer will govern all e-mails. Vendors will be considered nonresponsive if the above requirements are not submitted as requested. The Lewiston Consolidated Schools has the right to reject all submitted proposals and resubmit for new proposals through a revised RFP.

#### **6.1 Vendor Questions and Clarifications.**

Questions should be addressed, no later than Monday, February 9<sup>th</sup>, 2015, to:

Jeff Bacon

Ph: 402.865.4675 | Email: [jbacon@lewistonschool.net](mailto:jbacon@lewistonschool.net)

Questions and Answers will be posted on district website (<http://www.lewistonconsolidated.org/>) by Friday, February 12<sup>th</sup>, 2015.

**Appendix A**

<b>TABLE 4.1: LEWISTON ELEMENTARY SCHOOL</b>			
<b>Erate Eligible Services</b>			
<b>Description</b>	<b>Qty</b>	<b>Unit</b>	<b>Total</b>
<b>HP MSM560 Access points</b>	<b>13</b>		

<b>TABLE 4.2: LEWISTON HIGH SCHOOL</b>			
<b>Erate Eligible Services</b>			
<b>Description</b>	<b>Qty</b>	<b>Unit</b>	<b>Total</b>
<b>HP MSM560 Access points</b>	<b>14</b>		

<b>TABLE 4.3: LEWISTON CONSOLIDATED SCHOOLS SHARED SERVICES</b>			
<b>Erate Eligible Services</b>			
<b>Description</b>	<b>Qty</b>	<b>Unit</b>	<b>Total</b>
<b>HP MSM560 Access points</b>	<b>5</b>		
<b>HP 850 Unified Wired-WLAN</b>	<b>1</b>		

**Appendix B**

Evaluation Rubric  
Lewiston Consolidated Schools  
Erate: Category Two RFP Wireless

**1. Cost of eligible equipment and/or eligible maintenance .....25 points**

Cost of Equipment will be released at time of proposal opening. Points will be awarded during the evaluation of the proposal(s).

**2. Compatibility with currently owned district devices .....20 points**

Compatibility is very important. Points will be awarded during the evaluation of the proposal(s) and determination of compatibility with existing equipment will be done at that same time. Zero (0) points will be awarded for non-compatible devices and twenty (20) points will be awarded for full 100% compatibility.

**3. Features included .....15 points**

All documented features of the device in the RFP will be evaluated and points award as such. Points will not be awarded for features that are not included in the cost of the device as presented in the RFP.

**4. Support of hardware.....10 points**

Technical support will be contacted and will be evaluated on its technical knowledge, English as the primary language, and ease of use.

**5. Reliability .....10 points**

Reliability score will be determined using the following criteria:

- a. References given in the RFP
- b. Known other users of the device
- c. Personal experiences

**6. User Interface .....10 points**

The user interface will be evaluated and points awarded on the ease of use and the completeness of the interface to the device.

**7. References .....10 points**

References will be contacted and points awarded on their responses.